



RECURRING REVENUE MANAGEMENT

MAXIMIZE REVENUE OPPORTUNITIES THROUGH IMPROVED CASH FLOW, HIGHLY ACCURATE BILLING, AND SUPERIOR CUSTOMER SERVICE

Tailor your billing models to the needs of your business. Acumatica Recurring Revenue Management automates your recurring billing. Enjoy the flexibility to adapt as your business grows and your billing needs change.

KEY FEATURES OF RECURRING REVENUE MANAGEMENT

- **Automate billing.** Automate recurring billing, payments, and collections to significantly improve business performance. Use templates to set up revenue billing rules for different products and services with automated revenue generation, recognition, and allocation.
- **Manage complex products and pricing models.** Flexible pricing models make it easy to accommodate software licenses, subscriptions, maintenance agreements, bundled items, SaaS, and complex discount arrangements.
- **Change billing contracts.** Modify, rewrite, and cancel billing contracts and revenue recognition schedules already in progress.

The screenshot displays the 'Recurring billing setup' configuration for a contract item. The interface includes a search bar for the contract item, a description field, and tabs for 'Price Options', 'Used in Contract Templates', and 'Active Contracts'. The 'Price Options' tab is active, showing fields for 'Maximum Allowed Qty', 'Minimum Allowed Qty', 'Default Quantity', and 'Currency ID'. Below this, there are sections for 'SETUP AND RENEWAL' and 'RECURRING BILLING'. The 'SETUP AND RENEWAL' section includes fields for 'Setup Item', 'Setup Pricing', 'Item Price/Percent', 'Retain Rate', 'Renewal Item', and 'Renewal Pricing'. The 'RECURRING BILLING' section includes fields for 'Billing Type', 'Recurring Item', 'Recurring Pricing', 'Item Price/Percent', 'Extra Usage Pricing', and 'Deposit Item'. The 'Recurring Pricing' is set to 'Percent of Item Price' with an item price/percent of 100.000000. The 'Renewal Pricing' is set to 'Percent of Setup Price' with an item price/percent of 20.000000.

Recurring billing setup

KEY BENEFITS

OFFER FLEXIBLE BILLING

- Apply billing and revenue recognition schedules by month, quarter, or year, as well as by customized time periods
- Mix time periods on the same contract

POWER YOUR BUSINESS GROWTH

- Appeal to a broader customer base by offering pricing and subscription plans that meet a variety of business needs

INCREASE COLLABORATION

- Align everyone in your organization, including sales, finance, executives, and partners
- Access the system from anywhere and add unlimited users

IMPROVE CUSTOMER SATISFACTION

- Create predictable revenue flow and improve customer service by minimizing billing errors

ENHANCE DECISION MAKING

- Gain real-time visibility into revenue and projected revenue with instant access to business forecasts and reports



RECURRING REVENUE MANAGEMENT FEATURES AND CAPABILITIES

Renewals	Drive contract renewal revenue by automatically scheduling and managing renewal activities. Proactively plan renewal activities with automated views of completed renewals, renewals due, and past due renewals.
Billing Templates	Set up revenue billing rules for different products and services, including automated billing, revenue recognition, and allocation.
Automatic Revenue Recognition	Generate and consolidate revenue and revenue recognition schedules automatically. Book revenue in the correct accounting period and according to the proper rules set by your accounting procedures. The system also enables you to easily recognize revenue based on percentage complete by project or contract.
Built-in Visibility	View and explore recurring billing data with self-service access to more than 25 standard reports. You can easily configure customized reports.
Smart Credit Card Processing	Automate payment processing with a system that understands the complexities of credit card rules and gateway services. Use tokenized payment processing to reduce risk exposure and simplify PCI compliance validation.
Integration with the Full Acumatica Suite	Eliminate the need to enter data in multiple places. Easily convert prospects to customers or subscribers.

THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

STREAMLINE OPERATIONS

Manage your business more efficiently:

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

ADAPTABLE SOLUTION

Add and extend:

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

YOUR BUSINESS ACCELERATED

Get a single version of the truth:

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows

Billing contract template